



**COMMENT AND REVIEW**  
to the  
**REQUEST FOR PROPOSAL RFP #040825**  
Entitled

**Water Collection and Control Products for Community Infrastructure**

The following advertisement was placed February 18, 2025, in and on the Sourcewell website: [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), February 19, 2025, in South Carolina's *The State*, the *Deseret News*, *The Salt Lake Tribune* and Oregon's *Daily Journal of Commerce*, February 18, 2025 and February 25, 2025 in *The Oklahoman* and in *USA Today*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Water Collection and Control Products for Community Infrastructure to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 8, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

3tier	Mechanical Systems Company, LLC
Absorbent Specialty Products	MJM Uniform, Inc.
AICO	Newman Regency Group
Apple Signs	painting skie
AquaFence USA, Inc. dba AquaFence	Pioneer Supply, LLC
Azuria Water Solutions	Previsico, Inc. dba Previsco, Ltd.
Brent Baldwin	PWXPress
Cascade Engineering, Inc. dba Cascade Cart Solutions	Regina Construction Association
Construction Industry Center	Resort Life Carts

Core and Main, LP	SimplyMeats Traceable Distribution, Inc.
CORREA Logistics, LLC	Sled Consulting, LLC
Corvias Infrastructure Solutions, LLC	Spartan Cargo Trailer, LLC
Creatium, Inc.	Staples
Davis Mechanical Systems, Inc.	Staples Contract & Commercial, LLC
Deltek	Stoneway Electric Supply
DLVEWS, Inc.	The PlanIT Room
DropSkip, LLC	TIFCO Industries
FlowNetworkx, Inc.	Tool Country, Inc.
Garrison Flood Control Systems, LLC dba Garrison Systems LLC	Truckcorp, LLC
Harold Beck & Sons, Inc.	VRCA
Inline Electric	WIRELESS COMM AND ELEC
Kallipr Americas, LLC	WSP Canada, Inc.
Largo Tank And Equipment, Inc.	Zaincom, LLC
Latitude Six Distribution, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **April 8, 2025, 4:30 p.m. CT**. Proposals were received from the following:

AquaFence USA, Inc. dba AquaFence  
 Azuria Water Solutions  
 Cascade Engineering, Inc. dba Cascade Cart Solutions  
 Core and Main, LP  
 Corvias Infrastructure Solutions, LLC  
 Creatium, Inc.  
 DLVEWS, Inc.  
 DropSkip, LLC dba Mini Dumpster Rental  
 Garrison Flood Control Systems, LLC dba Garrison Systems LLC  
 Harold Beck & Sons, Inc.  
 Pioneer Supply, LLC  
 Previsico, Inc. dba Previsco Ltd

Proposals were reviewed by the Proposal Evaluation Committee:

Carol Jackson, MA, Senior Procurement Analyst  
 Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II  
 Mari Vielma, Procurement Analyst II  
 Neva Crawford, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Previsico, Inc. fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

**Category 1: Water Collection and Control Products**

Azuria Water Solutions, Inc., is a manufacturer and service provider of trenchless water and wastewater solutions. They offer services and products for repair and maintenance of water and sewer pipelines that include design, installation, maintenance and remediation across all states in the U.S. and every province in Canada. Their CIPP technology and other trenchless solutions are more economical and less disruptive than traditional open-cut (rip & replace) methodologies. Azuria offers competitive pricing with a discount to Sourcewell participating entities.

Core and Main, LP is a distributor of water, sewer, storm drain, and fire protection products. Their products are integral to building, repairing, and maintaining water and wastewater systems, serving as part of the basic municipal infrastructure required to support population and economic growth. They can serve Sourcewell participating entities across all 50 US States with over 350 branch locations nationwide. They are offering discounts off published price lists with possible additional volume-based discounts.

For these reasons, the following awards of Sourcewell RFP #040825 are recommended in Category 1:

Azuria Water Solutions	#040825-AZU
Core and Main, LP	#040825-CAM

**Category 2: Temporary Dams and Water Barriers**

Cascade Engineering, is a multi-business manufacturer with a strong emphasis on sustainability. The company operates eight US facilities and maintains an extensive distributor network throughout the US. Certified as a Women’s Business Enterprise by the Women's Business Enterprise National Council (WBENC), Cascade Engineering offers a diverse range of products, including dams, barriers, and turnkey solutions, with significant pricing discounts available for Sourcewell participating entities.

Garrison™ Flood Control is a flood barrier water diversion systems manufacturer, providing solutions across the United States and Canada. They offer a complete line of flood control products that can be easily deployed to divert and re-route water away from property and equipment. Their pricing provides value to the Sourcewell participating entity.

For these reasons, the following awards of Sourcewell RFP #040825 are recommended in Category 2:

Cascade Engineering, Inc.	#040825-CEI
Garrison Flood Control Systems, LLC	#040825-GAR

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Carol Jackson

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Carol Jackson, MA, Senior Procurement Analyst

DocuSigned by:

Scott Dobereiner

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Signed by:

Mari Vielma

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Mari Vielma, Procurement Analyst II

Signed by:

Neva Crawford

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Neva Crawford, Procurement Analyst I

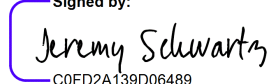
**STATEMENT OF COMPLIANCE**

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #040825 Water Collection and Control Products for Community Infrastructure**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **October 21, 2025**.

Signed by:  
  
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer